

## Rank 4-5 Firms and Candidate Primarily Represent Middle to Large Market Businesses

Rank 4-5 firms are among the largest 200 law firms in the U.S. or prestigious boutiques. They represent wealthy individuals and primarily middle market to major corporations, with clients least sensitive to rates. These firms predominantly hire from top law schools and offer the highest salaries. Rank 5 firms are the most prestigious with the strictest hiring standards. Their clients usually have general counsels and extensive legal departments.



## Rank 4-5 Summary Candidates Submitted to Law Firms Representing the Largest Companies with the Highest Hiring Standards

Practice Area	Rank	# Total Submssions	# Unique Candidates Submitted	Percentage	Scaled Percentage
Data Privacy - Litigation	4 to 5	7	1	14.29%	100.00
General Practice - Transactional & Litigation	4 to 5	21	1	14.29%	100.00
Government Contracts	4 to 5	14	5	14.29%	100.00
Tax - Exempt Organization	4 to 5	23	2	8.70%	60.87
Advertising & Marketing	4 to 5	15	1	6.67%	46.67
Nonprofit / Charities Law	4 to 5	60	2	6.67%	46.67
Divorce Law	4 to 5	48	3	6.25%	43.75
Insurance Defense - General	4 to 5	33	8	6.06%	42.42
Corporate - Contract Law	4 to 5	18	3	5.56%	38.89
Finance - Public Finance	4 to 5	23	6	4.35%	30.43
Litigation - Financial Services - Defense	4 to 5	26	5	3.85%	26.92
Employment Law - Litigation Plaintiffs & Class Actions	4 to 5	84	5	3.57%	25.00
Finance - Financial Services Regulation	4 to 5	60	8	3.33%	23.33
Personal Injury Defense	4 to 5	30	6	3.33%	23.33
Tax - General Practice (Transaction)	4 to 5	32	5	3.13%	21.88
Litigation - Mass Torts	4 to 5	34	3	2.94%	20.59
Insurance Coverage	4 to 5	36	4	2.78%	19.44
Trusts and Estates - General	4 to 5	73	7	2.74%	19.18
IP - Patent - Chemistry	4 to 5	76	4	2.63%	18.42
Litigation - Mergers & Acquisitions/ Hostile Takeovers - Defense	4 to 5	38	2	2.63%	18.42
Tax - Employee Benefits & Executive Compensation	4 to 5	190	5	2.63%	18.42
Family Law - General	4 to 5	127	4	2.36%	16.54
Tax - State & Local	4 to 5	43	3	2.33%	16.28
Employment Law - Management (Compliance & Counseling)	4 to 5	45	4	2.22%	15.56
Litigation - Appellate	4 to 5	161	8	1.86%	13.04



Practice Area	Rank	# Total Submssions	# Unique Candidates Submitted	Percentage	Scaled Percentage
Real Estate - Residential	4 to 5	60	3	1.67%	11.67
Transactions					
Tax - Federal	4 to 5	63	7	1.59%	11.11
Fintech & Blockchain	4 to 5	66	6	1.52%	10.61
Antitrust and Competition - General	4 to 5	69	5	1.45%	10.14
Litigation - Securities Litigation - Plaintiffs	4 to 5	69	7	1.45%	10.14
IP - Litigation - Life Science General	4 to 5	144	9	1.39%	9.72
Tax - M&A and Transactions	4 to 5	144	7	1.39%	9.72
ERISA/Executive Compensation Transactions & Compliance	4 to 5	583	16	1.37%	9.61
Tax - International	4 to 5	81	7	1.23%	8.64
Health Care - General	4 to 5	328	10	1.22%	8.54
ERISA - General	4 to 5	258	6	1.16%	8.14
Tax - General	4 to 5	86	8	1.16%	8.14
Health Care - Compliance / Transactions / HIPAA	4 to 5	528	17	1.14%	7.95
IP - Litigation General	4 to 5	570	17	1.05%	7.37
IP - Litigation - Biology	4 to 5	96	3	1.04%	7.29
Intellectual Property - Trademark/ Copyright - Litigation	4 to 5	199	10	1.01%	7.04
IP - Patent - Mechanical	4 to 5	407	10	0.98%	6.88
Litigation - Securities Litigation - Defense	4 to 5	338	7	0.89%	6.21
Product Liability Defense	4 to 5	340	12	0.88%	6.18
Intellectual Property - Trademark/ Copyright - Transaction	4 to 5	259	15	0.77%	5.41
Patent Agents - Computer Science	4 to 5	136	4	0.74%	5.15
Litigation - White Collar Crime & Government Investigations - Defense	4 to 5	688	20	0.73%	5.09
Litigation - Commercial	4 to 5	4971	148	0.72%	5.07
Litigation - International Arbitration - Plaintiffs	4 to 5	429	5	0.70%	4.90
Corporate - General	4 to 5	2618	75	0.69%	4.81
Employment Law - Litigation Employer Defense	4 to 5	292	16	0.68%	4.79



Practice Area	Rank	# Total Submssions	# Unique Candidates Submitted	Percentage	Scaled Percentage
Patent Agents - Electrical Engineering	4 to 5	152	5	0.66%	4.61
Food & Drug Law	4 to 5	163	2	0.61%	4.29
IP - Patent General	4 to 5	344	5	0.58%	4.07
Intellectual Property - General	4 to 5	347	8	0.58%	4.03
Estate & Tax Planning	4 to 5	180	19	0.56%	3.89
IP - Patent - Electrical Engineering	4 to 5	363	9	0.55%	3.86
Corporate - Venture Capital/ Emerging Companies	4 to 5	914	30	0.55%	3.83
Real Estate - Commercial Transactions	4 to 5	1658	33	0.54%	3.80
Litigation - International Arbitration	4 to 5	399	3	0.50%	3.51
Litigation - Health Care - Defense	4 to 5	445	11	0.45%	3.15
Finance - Banking	4 to 5	1117	24	0.45%	3.13
Corporate - M&A	4 to 5	3918	100	0.43%	3.04
IP - Litigation - Electrical Engineering	4 to 5	233	2	0.43%	3.00
IP - Litigation - Physics	4 to 5	233	2	0.43%	3.00
IP - Litigation - Computer Science	4 to 5	239	3	0.42%	2.93
IP - Litigation - Computer Engineering	4 to 5	241	4	0.41%	2.90
Litigation - Mass Torts - Defense	4 to 5	256	9	0.39%	2.73
Corporate - Asset / Investment Management	4 to 5	274	14	0.36%	2.55
Real Estate - General	4 to 5	863	8	0.35%	2.43
IP - Patent - Hard Sciences	4 to 5	312	4	0.32%	2.24
IP - Patent - Hardware	4 to 5	312	4	0.32%	2.24
IP - Patent - Physics	4 to 5	312	4	0.32%	2.24
IP - Litigation - Hard Science General	4 to 5	315	4	0.32%	2.22
IP - Patent - Computer Science	4 to 5	318	5	0.31%	2.20
IP - Patent - Software	4 to 5	319	6	0.31%	2.19
IP - Patent - Computer Engineering	4 to 5	328	6	0.30%	2.13
Corporate - Securities and Capital Markets	4 to 5	3027	48	0.30%	2.08



Practice Area	Rank	# Total Submssions	# Unique Candidates Submitted	Percentage	Scaled Percentage
Real Estate - Leasing	4 to 5	712	13	0.28%	1.97
Corporate - Private Equity	4 to 5	785	48	0.25%	1.78
Business Immigration	4 to 5	790	22	0.25%	1.77
Finance - Project Finance	4 to 5	426	12	0.23%	1.64
Real Estate - Finance	4 to 5	1970	19	0.20%	1.42
Litigation - International Arbitration - Defense	4 to 5	1021	12	0.20%	1.37
IP - Patent - Hard Science General	4 to 5	523	7	0.19%	1.34
Corporate - Technology Transactions	4 to 5	1077	12	0.19%	1.30
Telecommunications - Transactions	4 to 5	720	4	0.14%	0.97
Finance - Structured Finance	4 to 5	1930	13	0.10%	0.73
Bankruptcy - Litigation	4 to 5	1168	5	0.09%	0.60