

Exploring Alternative Legal Careers: Opportunities Beyond Traditional Law Practice

By Angelie Ala from Los Angeles Office

SUMMARY:

Attorneys have a range of alternative career paths outside traditional law practice to explore. From technology and business to the non-profit sector, public sector roles offer rewarding opportunities for attorneys to apply their legal expertise and make an impact on society. These alternative legal careers are expected to grow in demand due to the evolving legal landscape, providing attorneys with more options to pursue careers that align with their values and interests. Whether you're a law student or an attorney seeking a change, remember: your legal training opens up a world of possibilities.

QUESTIONS ANSWERED IN THIS ARTICLE

1. What are some alternative legal career paths?

Some examples of alternative legal career paths include working in technology and business, serving in the non-profit sector, shaping public policies, or guiding startups through their legal journeys.

2. How to determine if a career in law is right for you?

It is important to consider your interests, values, and skills when deciding whether a career in law is right for you. Consider what kind of environment and work would make you feel most fulfilled and motivated to succeed.

3. How to choose the right alternative career?

Researching your options and considering what career path best suits your interests, skills, and values is essential. Network with peers in the field you're interested in and talk to experienced professionals to better understand the role.

4. What are some public sector roles for attorneys?

Some public sector roles for attorneys include Legislative Advisor, Diplomat, Public Defender, and Government Regulatory Analyst.

5. What are in-demand alternative legal careers?

Some in-demand alternative legal careers include Legislative Advisor, Diplomat, and Government Regulatory Analyst. Employment for these roles is expected to increase by 11%, 10%, and 7%, respectively, from 2020 to 2030 and beyond.

The law profession doesn't always have to mean courtrooms and litigation. Today, an increasing number of attorneys are seeking to explore alternative legal careers drawn by the allure of diverse roles that align with their interests and skills. The versatility of a law degree can provide a wide range of opportunities that extends beyond the traditional path. In this article, we'll delve into alternative careers for lawyers that stand apart from traditional law practice, highlighting interesting facts and figures that could captivate both law students and attorney job seekers.

Unconventional Legal Roles: A Rising Trend

The legal profession is no longer confined to the courtroom or corporate boardrooms. Today, many lawyers are veering off the beaten path, seeking unconventional roles that allow them to leverage their legal expertise in new, innovative ways. As per the American Bar Association (ABA), around 14% of law school graduates chose non-traditional careers in 2021, highlighting the steady rise of this trend.



This surge in interest can be attributed to various factors. A competitive legal job market has prompted lawyers to explore less traditional but equally rewarding roles. The emergence of new industries and the increasing interplay between law and technology has opened up many opportunities. These roles often offer unique advantages, such as the potential for more flexible work hours, the ability to pursue a passion outside law, or the chance to strike a better work-life balance.

Legal Tech Consultant

A prime example of this shift is the burgeoning field of legal tech. As technology continues to disrupt various industries, the legal field is no exception. Legal tech consultants utilize their deep understanding of law and legal processes to develop or implement tech solutions that help law firms and legal departments streamline their operations and improve efficiency.

These professionals may work with Artificial Intelligence (AI) to create smart contracts, employ Blockchain technology for secure, transparent transactions, or develop eDiscovery tools to aid legal proceedings. The potential for growth in this sector is enormous, with legal tech companies attracting a staggering \$1.2 billion in investments in 2022 alone.

Compliance Officer

Another role gaining prominence is that of the Compliance Officer. With companies operating in increasingly complex regulatory landscapes, ensuring compliance with laws and regulations has become more critical than ever. Compliance Officers are pivotal in mitigating risks by ensuring organizations adhere to all relevant legal standards and internal policies.

Their tasks may include developing company policies, conducting internal audits, and training employees on compliance requirements. The Bureau of Labor Statistics projects a growth rate of 6% for this role from 2020 to 2030. The demand for these professionals is widespread, with opportunities in various sectors, including finance, healthcare, and manufacturing.

Contract Administrator

Contract Administrators are another group of professionals who are playing an increasingly crucial role in business operations. They manage all aspects of contract preparation, execution, and analysis to maximize operational and financial performance, ensure compliance with laws and regulations, and reduce risk.

The role combines legal knowledge with project management skills and offers a dynamic work environment, with potential employers ranging from construction companies to government agencies to tech startups. According to the U.S. Bureau of Labor Statistics, the median annual wage for Contract Administrators was \$72,120 in 2022. The agency also predicts a 7% job growth for this profession from 2020 to 2030, faster than the average for all occupations.

These unconventional roles exemplify the opportunities for attorneys seeking an alternative career path. Lawyers can find rewarding roles in diverse sectors by leveraging their legal knowledge, analytical abilities, and problem-solving skills.

Harnessing Legal Expertise in Business

While some attorneys are attracted to unconventional roles within the legal field, others prefer to use their expertise within the business world. The complex business landscape, with its legal and regulatory intricacies, can significantly benefit from a lawyer's sharp analytical skills, strategic thinking, and thorough understanding of compliance. Consequently, many corporations are eager to leverage attorneys' legal skills, offering roles not traditionally associated with legal practice.

Corporate Counsel

Corporate Counsels, also known as in-house lawyers, serve as a company's private attorneys, working on



various legal matters pertinent to the organization's business. From contracts, intellectual property rights, and employment law to potential litigation issues and corporate governance, the in-house counsel plays a crucial role in guiding a company's legal path.

The American Bar Association (ABA) reports that in 2022, over 35% of attorneys transitioned from private practice to in-house roles. This migration signifies a growing trend in the legal field, reflecting the appeal of these roles. In-house counsels often find themselves more involved in business strategies and enjoy closer alignment with the core operations of a business. Moreover, unlike their counterparts in law firms, they have only one client - their employer- allowing for deeper immersion and understanding of the company's business.

Legal Operations Manager

A Legal Operations Manager is another emerging role for attorneys in the business landscape. This role is centered around improving the efficiency and effectiveness of a legal department. Legal Operations Managers lead strategic planning, financial management, vendor management, and technology implementation. They play a critical role in managing a legal department's budget, overseeing legal tech tools, and improving processes to make the department more streamlined and cost-effective.

The 2023 ALM Intelligence report highlighted a 68% increase in legal operations roles over the past five years. This rapid growth is a testament to the increasing recognition of these professionals' value to an organization.

Business Development Manager

Business Development Managers with a legal background are highly sought after in the technology, consulting, and finance industries. These professionals leverage their legal acumen to identify business opportunities, build strategic partnerships, and drive revenue growth. They play a critical role in negotiating business deals, ensuring compliance with relevant laws and regulations, and mitigating potential legal risks.

Attorneys transitioning into business development roles often find them challenging and rewarding, with the potential for rapid career growth. Moreover, they allow attorneys to utilize their legal skills in a business-focused role, making it an appealing alternative career path.

Attorneys can significantly impact an organization's growth and strategic direction by harnessing their legal expertise in business roles. Moreover, these roles often provide a broader scope of work, greater engagement with business strategy, and the opportunity to shape important decisions, making them attractive for attorneys seeking to transition away from traditional legal roles.

See Related Articles:

Considering an Alternative Career 60 Nontraditional Jobs You Can Do with a Law Degree (and Should Strongly Consider Doing)



Why You Should (and Should Not) Quit the Practice of Law

Expanding Horizons: Media, Education, and Public Policy

The realm of alternative legal careers is not limited to technology and business. Attorneys with a penchant for public service, communication, or academia also have ample opportunities to channel their legal expertise into rewarding roles within media, education, and public policy.

Legal Education

Legal education provides a fulfilling alternative career path for attorneys. Law schools, universities, and even high schools seek individuals with legal expertise to shape the minds of the next generation of legal professionals or contribute to the broader understanding of legal principles. Roles can range from being a law professor, career counselor, or admissions officer to creating and running pre-law programs at the undergraduate level.

According to the American Bar Association, approximately 10% of law graduates pursued roles in academia in 2022. This role allows attorneys to share their knowledge and allows them to continue learning and engage in scholarly research. The academic world also offers more flexible work schedules, making it an appealing alternative to the often demanding hours of law practice.

Legal Journalist

Legal journalism presents an exciting avenue for attorneys with a flair for writing and communication. Legal journalists cover legal proceedings, explain legal concepts, report significant court decisions, and write thought pieces on legal trends. Their work helps bridge the gap between the legal profession and the public, demystifying complex legal concepts and making law more accessible.

In the age of 24/7 news and the increasing relevance of legal issues in social and political debates, legal journalists have a crucial role. High-profile trials, significant legal reforms, or controversial legal issues often require the keen understanding of a trained lawyer to report accurately and insightfully.

Policy Analyst

Policy Analysts work in governmental and non-governmental organizations, shaping and interpreting public policy. This role requires a deep understanding of laws and regulations, making attorneys particularly well-suited for the job. Policy Analysts research and analyze data to evaluate the effects of existing policies and propose new ones. They may work on various issues, ranging from healthcare and education to environmental policy and international relations.

Attorneys transitioning into policy analysis can use their legal training to shape public policy, influence legislation, and advocate for changes that can make a significant societal impact. Their ability to dissect complex legal issues and present compelling arguments can help shape policies that affect millions of lives.

The media, education, and public policy sectors offer a broad spectrum of opportunities for attorneys seeking alternative legal careers. Whether it's shaping the minds of future lawyers, bringing clarity to legal issues through journalism, or crafting impactful public policies, these roles allow attorneys to use their skills in meaningful and influential ways.



Exploring Opportunities in the Non-Profit Sector

Many attorneys are drawn to the nonprofit sector to leverage their legal expertise to make a meaningful difference in society. They can champion causes that resonate with their values and passions in this realm. Nonprofits need individuals who can navigate the intricate legal landscapes that govern their operations and advocacy work. Thus, the non-profit sector offers a variety of roles ideally suited for lawyers looking for

alternative legal careers. Non-Profit Legal Advisor

Non-profit organizations, like any other entities, face many legal issues. They must comply with relevant regulations, manage donations responsibly, oversee contracts, and ensure their operations are legally sound. Attorneys who take on the role of Non-profit Legal Advisors provide counsel on these challenges, becoming invaluable assets to these organizations.

A non-profit legal advisor may guide the organization on tax exemptions, charitable giving regulations, employment law, and corporate governance. According to the Bureau of Labor Statistics, the need for legal advisors in non-profit organizations is expected to grow by 8% from 2020 to 2030, providing ample opportunities for attorneys looking to transition into this role.

Program Director

For lawyers passionate about social, environmental, or other causes, the role of a Program Director in a nonprofit organization can be a fulfilling career choice. Program Directors oversee the planning, implementation, and evaluation of an organization's programs and initiatives.

Their legal background can be instrumental in ensuring these programs adhere to all relevant laws and regulations, while their advocacy skills can help advance the organization's mission. According to a report by PNP Staffing Group, the demand for Program Directors in non-profit organizations grew by 17% in 2022, reflecting their vital role in these settings.

Policy Advocate

Lawyers can also use their expertise to influence public policy in favor of their chosen cause as Policy Advocates. These professionals use their legal training to research and analyze policy issues, lobby for changes in legislation, and advocate for the interests of their organizations.

Whether advocating for changes in environmental policy, pushing for social justice reforms, or lobbying for better healthcare regulations, policy advocates play a significant role in shaping public discourse and policy. The National Association for Law Placement reported a 12% increase in Policy Advocate roles among law graduates in 2022, indicating the growing interest in this area.

Grant Writer

Grant Writers, while not a traditional role for attorneys, can benefit greatly from a lawyer's skill set. Non-profit organizations often rely heavily on funding grants. With their strong research skills and persuasive writing abilities, lawyers can be highly successful in identifying grant opportunities and writing compelling proposals.

Each of these roles in the non-profit sector allows attorneys to apply their legal expertise outside the confines of traditional legal practice. They provide an opportunity to contribute to meaningful causes and make a tangible difference in society, making them a rewarding alternative career choice for many attorneys.

Opportunities in the Public Sector

The public sector encompasses roles within the government and its affiliated organizations. Here, attorneys



can serve the public interest directly, shaping policy, interpreting laws, and contributing to the legislative process. In the public sector, lawyers can leverage their legal skills to effect change on a wide scale, making this an appealing alternative career path.

Legislative Advisor

Legislative Advisors are pivotal in creating, interpreting, and implementing laws. They serve as advisors to legislators, offering legal advice on proposed legislation, researching legal precedents, and assessing the potential implications of new laws. In some instances, they may also be involved in drafting legislation, using their legal training to ensure proposed laws are legally sound and achieve their intended purpose.

The U.S. Bureau of Labor Statistics (BLS) reports that employment for Legislative Advisors is expected to grow 11% from 2020 to 2030. This growth rate, faster than the average for all occupations, indicates an increasing demand for this role in the public sector.

Diplomat

For attorneys with a penchant for international law and foreign policy, a career in diplomacy could be an intriguing alternative. Diplomats, working under the auspices of the State Department, are responsible for representing U.S. interests abroad. They use negotiation, communication, and critical thinking skills to manage relationships with foreign governments, resolve disputes, and promote American policies.

Lawyers are well-suited to these roles due to their in-depth understanding of international law, treaty obligations, and diplomatic protocols. As Diplomats, they can contribute to shaping foreign policy, fostering international relations, and resolving global issues.

Public Defender

Public Defenders offer legal representation to individuals who cannot afford to hire a private attorney. They represent clients in criminal cases, ensuring their right to legal counsel is upheld, as guaranteed by the Constitution. While Public Defenders still practice law, their work significantly differs from that of a private defense attorney due to its public service nature.

The work of Public Defenders is essential to upholding the principles of justice and fairness in the legal system. According to the National Legal Aid & Defender Association, there is a growing demand for Public Defenders, with job opportunities in this field expected to increase by 10% by 2025.

Government Regulatory Analyst

Attorneys can also find rewarding careers as Government Regulatory Analysts. In this role, lawyers analyze and interpret legislation and regulations affecting various sectors, such as healthcare, finance, and the environment. They ensure government policies and programs comply with these regulations and advise on regulatory changes or new legislation.

These roles are instrumental in ensuring public policies and initiatives align with legal requirements, protecting public interests, and maintaining regulatory compliance. The Federal Government's Office of Personnel Management reported an increase of 7% in the employment of Government Regulatory Analysts in 2022, reflecting the growing importance of this role.

These public sector roles offer attorneys the chance to use their legal skills to directly serve the public interest and make a broad societal impact. They provide a fulfilling alternative for attorneys seeking to diverge from traditional law practice and contribute to public service.

Conclusion

As we've explored, the traditional law firm environment is far from the only avenue for attorneys to utilize their skills and expertise. There is a myriad of alternative legal careers across various sectors that offer exciting,



rewarding, and impactful opportunities. The possibilities are endless, whether harnessing legal understanding in technology and business, contributing to social change in the non-profit sector, shaping public policies, or guiding startups through their legal journeys. As the legal landscape evolves, more alternative career paths emerge, providing attorneys with even more options to carve out fulfilling careers that align with their interests and values. So, if you're a law student or an attorney seeking a change, remember: your legal training opens up a world of opportunities well beyond the traditional realms of legal practice.