

The major selling point of the attorney with the law school that they went to

By Harrison Barnes from Los Angeles Office Managing Director

My instinct was that I needed to find major law firms that are very respected and that did not have graduates of this law school working there. I knew this attorney's law school would make this law firm look great to his clients if they had someone from their law school and that this might be something they would choose over the experience the attorney might have if they came from another major law firm.

This strategy proved fruitful, and despite contacting a very large number of law firms, ultimately the law firms that were most interested in my candidate were those that did not have graduates of my client's top law school working in their office. With this, I was able to secure the candidate a position at a top law firm relatively quickly.

Ultimately, the law firm gave my client an offer

Despite the fact the attorney did not have any law firm experience and was several years out of law school, they were still able to get an offer with a top firm.

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