Why You Should Never Bring Up Salary During the Interview as an Attorney

While the amount of money the position pays (and benefits) is obviously important, it is annoying to interviewers when this is brought up early in the interviews. The employer's purpose in interviewing you is to see if you can do the job and if you will fit in with the employer (i.e., what you can do for them). In addition, when you bring up salary and benefits, you seem to be presuming you already have the job.

- **See Top Ten Interview Questions for more information**

The employer wants to feel in control, and asking about salary and benefits takes the control away from them.

- **See Interviewing Tips for more information**

Learn why attorneys usually fail law firm phone-screening interviews in this article:
Why Most Attorneys Fail Telephone-Screening Interviews