

Why You Should Think about Specific Results Achieved in Past Jobs

Employers are also deeply interested in your level of productivity. Some people show up to a job, work hard, and accomplish all their tasks for the day, while others work more slowly and less productively. Obviously, if you had a business to run, you'd be most interested in hiring the people who show up to work and get a lot done.

[When prospective employers perceive you as extremely productive, you immediately stick out as someone hireable.](#) People who work hard and stay focused rarely lose their jobs. So how do you convey a high productivity level?

When talking about your experience, detail the results you've gotten in the past. Employers are more concerned with results than your past duties. Include specifics about what you achieved in your previous employment and emphasize the results you could produce for your new employer as well.