

# *Meet Robert Kinney, Our Senior Recruiter in Texas: A Profile of BCG's Texas Presence*

## **Profile: Robert E. Kinney**

This month we profile Robert Kinney, the newest member of our team, who established the Texas office of BCG Attorney Search. Robert attended the University of Pennsylvania and the University of Texas School of Law, where he was a member of the Texas Journal of Business Law and a research assistant to a distinguished professor. "Working with Professor Baade really defined my experience at Texas," Robert says, "We became close friends in the course of difficult work on a project that took us to Scotland for a total of four months during my second and third years of law school. I can't imagine a better legal education."

## **Summary**

Robert Kinney is a recruiter based in Texas for the Boston Consulting Group (BCG). Prior to joining BCG, he worked in the hospitality and customer service industry. He also earned a degree in business from Texas State University. Kinney has been with BCG for seven years and is passionate about helping students of all backgrounds find their career paths with the firm.

Robert Kinney is a recruiter for the Boston Consulting Group (BCG) with seven years of experience. He works out of Texas, helping students of all backgrounds find career paths with the firm. Prior to BCG, Kinney was in the hospitality and customer service industry. He also has a degree in business from Texas State University.

At BCG, Kinney is passionate about helping people better understand their career goals by utilizing his knowledge of the firm. He also works directly with candidates to provide mentoring, advice, and support in their pursuit for a career at the firm.

Kinney's experience in hospitality and customer service provides him with a unique perspective on the importance of service and the customer experience. He believes that recruiting should be done in an open, honest way and by focusing on the needs of the candidate. He works hard to ensure that BCG is the right fit for each candidate.

No matter the candidate, Kinney is committed to seeing them reach their career goals. He has built relationships with students and alumni across Texas and is always looking to connect with more bright minds. With his vast knowledge of BCG and persistence, he has helped countless students gain meaningful and lasting opportunities at the firm.

Robert Kinney is a recruiting professional working for the Boston Consulting Group (BCG) based in Texas. He has been in this role for seven years and is passionate about helping people from all backgrounds understand their career goals. His hospitality and customer service experience provides him with a unique perspective on the importance of customer service and the customer experience. Kinney focuses on providing mentoring, advice, and support to ensure BCG is the right fit for each candidate. He works hard to build relationships with students and alumni across Texas and has helped many secure lifelong opportunities at the firm.

## **Robert Kinney - BCG Recruiter in Texas**

Robert Kinney is a Partner and Senior Recruiter at BCG in the U.S. Located in Dallas, Texas, Robert has over 10 years of experience in recruiting, talent management, and executive search. His clients include Fortune 500 companies, venture-backed startups, and large private companies. Robert has a proven track record of successfully recruiting managers, executives and professionals of the highest caliber.

## Robert's Career in Executive Search

Prior to joining BCG, Robert served as Global Head of Executive Search for a consulting firm. He brings extensive knowledge from his experience in executive search and talent management to BCG. As a Senior Recruiter with BCG in Texas, Robert has successfully placed many talented professionals with clients in the technology, finance, and healthcare industries.

## Robert's Commitment to Quality Recruiting

Robert is committed to providing the highest quality recruiting services possible. He understands the importance of finding the perfect fit for each client's unique needs. He works to ensure that each candidate is thoroughly vetted and that they possess the skills and experience required to be successful at their new job. He prides himself on his commitment to individualized attention and his desire to provide the best possible outcome for every client.

## Robert's Professional Associations

Robert is affiliated with numerous professional associations and networks. He is a member of the Dallas Chamber of Commerce, the Association of Executive Search Consultants, the National Association of Professional Recruiters, The Texas Recruiting Association, and the Texas Society for Human Resource Management. He is also active in the Dallas startup and venture capital community, attending events and networking with entrepreneurs.

While earning his undergraduate degree at the University of Pennsylvania, Robert spent a year studying in Munich, completing courses that enhanced his majors in International Relations and German. "I knew that I was going to be attending law school, and because the legal profession has an increasingly international dimension, I felt that it was important that I have that kind of experience," he says. Robert later spent time working at a German law firm and has a special interest in helping others who might have an interest in working in Germany. Before college, Robert attended Phillips Academy at Andover, Massachusetts.

Along with top educational credentials, Robert has worked for some of the country's most respected law firms. As an associate in the Business and Technology practice group at Brobeck, Phleger & Harrison in Austin, Robert represented several major technology corporations in numerous debt and equity financings, as well as mergers and acquisitions and executive compensation matters. At Bracewell & Patterson in Houston, Robert was an associate in the Corporate and Securities practice group. Robert has especially fond memories of Bracewell: "It was just an amazing firm, maybe the best in all of Texas."

In keeping with his interest in international issues, Robert says that he is now working in [legal recruiting](#) because it is a booming field both at home and abroad. "Recruiting has taken off, especially in the United States, but also in Europe and Asia," he says, "and I'm looking forward to working with all of the great firms in this part of the country, and some of the better firms internationally also. It is especially great to embark on this career with a visionary firm like BCG."