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November 8, 2006

Dan Binstock, Esq.  
BCG Attorney Search  
1050 Connecticut Avenue, NW  
Washington, DC 20036

Dear Dan,

I want to express my sincere appreciation for the substantial time and effort that you invested in my search for a new career following my tenure as Attorney General for the District of Columbia. Because of your hard work, excellent insight, and sound advice, I identified a position that was a perfect match for my skills and abilities. You turned a potentially stressful situation into an exciting opportunity and for that I am extremely grateful.

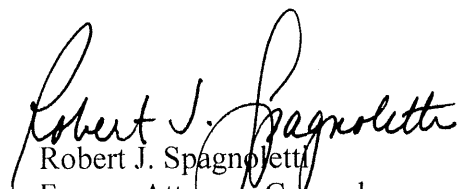
In the summer of 2006, as the Williams' administration came to an end, I made the difficult decision to leave the District of Columbia government. It had been more than 16 years since I was associated with a law firm and it made sense to find a recruiter who was familiar with the District's legal market and what firms might offer the right opportunities. Although I had been referred to several recruiters, you immediately impressed me with your candor, energy, and thoughtfulness. You were clear and honest with me from the beginning of our relationship about what you could, and could not, do to help me in my search. You also demonstrated a clear understanding of the challenges facing a government lawyer looking to transition to private practice.

Throughout the search process you provided me with sound and reliable advice. You identified appropriate firms to contact, prepared a detailed and persuasive introduction letter and package, and kept me informed on an almost-daily basis. You worked with me before each interview, providing me with valuable insights about the firm and the people with whom I would be meeting. I felt completely supported during the months that we worked together. I can only imagine the number of hours that you invested in my search, but your efforts were obvious and appreciated.

At the end of the process, when we discussed the available offers, you again demonstrated integrity and thoughtfulness by helping to guide me to a decision that was right for me and my family, although not one that would necessarily earn you the most money. You are, as I told you during that conversation, a class act.

Again, thank you for your excellent work on my behalf. I would be pleased to refer friends and colleagues to you and BCG Search and would be honored to speak with anyone who is considering working with you during a job search.

Sincerely,

  
Robert J. Spagnoletti  
Former Attorney General  
for the District of Columbia