



ATTORNEY SEARCH

*By A. Harrison Barnes, Esq.*

### **Should you choose bcg?**

**Yes, if you want a search firm that's focused and instinctively knows the appropriate steps to take while conducting your job search.**

Our recruiters are usually able to promptly locate excellent opportunities that produce the types of offers our candidates want to receive. However, when a candidate is looking for a somewhat unusual position, we are prepared to work with that individual for a period of months or even years. Rest assured that we do not simply scatter your resume all over the country, blindly hoping that we can find you a job in that manner. Our goal is to help you find the job you want, no matter how long it takes. Most of our candidates really do find jobs or receive attractive offers.

**Yes, if you want a realistic shot at the best opportunities.**

We realize that for you to receive the very best offers, we must do everything we can to represent you in a highly credible and professional manner during your job search. We have purposely assembled a team of recruiters who have extensive legal experience. Some have practiced as attorneys in top firms and corporations. Others have worked as legal administrators in top law firms or as successful legal recruiters. The entire BCG staff is committed to providing you with first-rate research. Our dedication to our work will be clearly visible as we take the time to get to know you once we've decided we're in a position to help you as one of our candidates. You'll discover that we are equally dedicated to learning all we can about the law firms and other legal-hiring organizations that we serve. Our policy of only working with candidates we believe are stars separates us from virtually every other major legal-search firm. If you want to be represented by experienced attorneys who have actually sat where you are sitting now, then call us. Because we're not just professional salespeople, we know all about the types of legal environments and job benefits that are most attractive to our candidates. If you're just looking for a professional salesperson, as opposed to a highly knowledgeable recruiter, you'll need to go elsewhere.

**Yes, if you want to be represented by recruiters who all share one central goal: We want to make placements that work for both our candidates and the many firms and hiring organizations we serve.**

On a number of occasions, we have refused to work with some candidates who have appeared to be superstars. This is because one or more factors convinced us that they are unlikely to succeed in their next jobs. While this is certainly not a practice that maximizes our short-term rewards, it allows us to conscientiously serve both our candidates and the legal firms and hiring organizations we try to serve. This practice clearly separates us from the majority of other legal-search firms.

**Yes, if you want peace of mind.**

The fact is that we will never submit a resume to any legal-hiring organization without your express permission. (To View our TRUSTe Approved [privacy policy](#).) Furthermore, we will not seek to represent you if we don't feel we can do so enthusiastically. Our candidates know that we fiercely protect their confidentiality, so you will never need to worry about that issue. Because we have chosen to work with fewer attorneys than the "resume mills," our candidates know what to expect each step of the way. We counsel them on how to approach each interview and

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firm. BCG bases this advice on our extensive research and inside knowledge. We coach all of our candidates so they can put their best foot forward at all times.

#### **Yes, if you don't like surprises.**

We stay in close contact. Telephone calls are returned promptly. We keep you fully informed of all developments. Our goal is not only to get you the job you deserve, but also to do so with the least aggravation possible to you.

Our professional search consultants include top graduates from some of our country's most distinguished schools. We include former law review editors and federal district court clerks. One of our recruiters is the former director of placement at a large international law firm, while another is an adjunct law professor. We even have a Los Angeles Superior Court Mediator recruiting for us.

BCG Attorney Search is simply different. We are specialists in legal placement. It is the only thing we do, and we are driven to be the best in our field. It is difficult to understand just how driven we are unless you speak with our candidates and the legal-hiring organizations that seek us out. Once you make the decision to work with us and we make the decision to work with you, we will serve you with more enthusiasm, integrity, and insight than any other legal-search firm. We are proud to make that promise to each of our candidates.

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All of our candidates and clients know that we mean business and take our jobs very seriously. In fact, many of our recruiters work as many as 16 hours a day, all week long. Do you find that difficult to believe? When you love what you're doing, it's easy to put that amount of time into your work. Our firm has earned its reputation for decisive thinking and vigorous action. Our clients appreciate our tough-mindedness. They realize that we live in a winner-take-all environment, where the stakes are always high.

#### **Our Results**

Our record speaks for itself. Here's a recent list of some of our most notable successes on behalf of our candidates.

- The cross-country relocation of a senior partner to one of the top law firms in the world, despite the fact that this partner had no business to take with him.
- Placement of an attorney in one of the top law firms in the world after an extended hiatus from the practice of law.
- Tripling an associate's salary while helping him land a position with one of the top law firms in the world.
- Helping an associate who had worked with 10 different recruiters over a one-year period to obtain multiple offers. This same candidate had never received a single offer prior to contacting BCG Attorney Search.

#### **Our Style**

We practice California-style. We dress casually, except when we meet with legal-hiring organizations. We encourage the usage of first names. We carry cell phones on weekends so our candidates and clients can reach us. BCG maintains a sharp mental edge because we like what we do for a living. We look forward to working with you whenever your situation merits our involvement.

#### **An Invitation**

We invite you to continue browsing our entire website so you can learn even more about BCG Attorney Search. We hope you will begin to see why so many of our candidates and clients believe that we are one of this nation's top legal-placement authorities.

#### **Talk to a Recruiter**

Click on the "Chat Live" button in the right column to chat with one of our recruiters online.

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